

Giorgio Mariani



Executive summary

- Partner at Deloitte Legal. Head of TMT, Real Estate and Construction.
- 15 years of experience in managing cross-border M&A and complex commercial transactions.
- Industry expertise includes TMT, construction, real estate, automotive and fashion. Solid experience with emerging countries, notably China.
- Interim general counsel between 2010 and 2011 for an automotive company with 19 foreign subsidiaries. Role involved coordinating M&A transactions in Eastern Europe, Far East and South America.
- Clients appreciated a “smart, strategic approach” (Legal 500, 2014).
- My last professional news is available at this [Link](#).
- My last professional success is covered by this [article](#).
- My last interview is available at this [Link](#).
- My M&A blog is available at this [Link](#).

Personal information

Name	Giorgio Mariani
Address	20 Via Fara, 20124 Milan (Italy)
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E-mail	avvgiorgiomariani@gmail.com
Nationality	Italian
Place and date of birth	Milan, 11.07.75

Qualification and education

QUALIFICATION	
Dates	March 2006
Place of exam	Milan
Title of qualification awarded	Italian Avvocato
EDUCATION	
Dates	June – July 2014
Educational institution	London School of Economics , London
Title of qualification awarded	Executive course in Corporate Finance & Strategy
Dates	1996 - 2002
Educational institution	University of Milan (Statale) , Milan, Law
Title of qualification awarded	Degree in Law (105/110) – Degree thesis in Private Equity
Dates	1994 - 1996
Educational institution	Bocconi University , Milan, Economics

Employment history

Dates	February 2018 - present
Name and address of employer	Deloitte. Legal , Milan
Practice and sector	M&A, corporate, commercial, construction and real estate
Occupation or position held	Partner
Main activities and responsibilities	Advising on national and cross-border M&A and commercial contracts Head of the TMT, Real Estate & Construction.
Dates	September 2008 – January 2018
Name and address of employer	Simmons & Simmons , Milan
Practice and sector	M&A, corporate, commercial, construction and real estate
Occupation or position held	Managing Associate / Of Counsel from 1 May 2016
Main activities and responsibilities	Advising on national and cross-border M&A and commercial contracts Co-head of the TMT Sector in Italy. Head of Construction
Dates	September 2006 – August 2008
Name and address of employer	Agnoli Bernardi e Associati , M&A firm, Milan
Practice and sector	M&A, corporate, commercial, real estate - TMT
Occupation or position held	Associate from September 2006 / Senior Associate from September 2007
Main activities and responsibilities	Advising on national and cross-border M&A with TMT focus
Dates	December 2004 – September 2006
Name and address of employer	Lovells , Milan
Practice and sector	M&A, real estate, joint ventures
Occupation or position held	Junior Associate from March 2006
Main activities and responsibilities	Advising on extraordinary corporate transactions
Dates	July – September 2004
Name and address of employer	Weil, Gotshal & Manges , London
Practice and sector	Securitization
Occupation or position held	Trainee solicitor
Dates	October 2002 – December 2004
Name and address of employer	Franzosi Dal Negro , Milan
Practice and sector	M&A and insolvency
Occupation or position held	Trainee solicitor

Significant matters worked on

Dates	2016 / 2017
Client	Valtur in Amministrazione Straordinaria (Italian tourist resorts company)
Matter	Tender process for the transfer of bankruptcy assets and liabilities (Concordato con assunzione)
Dates	2015 / 2016 / 2017 (ongoing)
Client	Mercatone Uno in Amministrazione Straordinaria (Italian furniture retailer)
Matter	Tender process for the sale of the business assets, properties and shareholdings
Dates	2012 / 2013
Client	Valtur in Amministrazione Straordinaria (Italian tourist resorts company)
Matter	Tender process for the sale of the business and the properties
Dates	2009 / 2013
Client	Mafflow in Amministrazione Straordinaria (Italian multinational Tier 1 automotive supplier)
Matter	Tender process for the sale of the business and foreign subsidiaries

Dates	2004-2005
Client	Manzoni Group in Amministrazione Straordinaria
Matter	Tender process for the sale of the business and foreign subsidiaries